



THE SOUTH
AUSTRALIAN BRIDGE
ASSOCIATION INC.
89TH (2021)

ANNUAL
GENERAL MEETING
SATURDAY 4TH DECEMBER
11.00 AM

AGENDA – 89th AGM

1. Apologies
 2. Approval of previous minutes of the 88th AGM held on Saturday December 16th 2020 (printed below)
 3. Business Arising from the Minutes
 4. President's Report
 5. Treasurer's Report
 6. Notices of Motion *
 7. Fixing of Honoraria for Secretary and Treasurer
 8. Election of Officers**
 - 8.1. President
 - 8.2. Committee (2x 2 year positions)
 - 8.3. Patron(s)
 9. Election of Auditor(s)
 10. Presentations
 11. Any Other Business
- * Notices of Motion must be lodged not later than 14 days prior to the AGM
** Nominations for elected positions must be lodged at least 7 days prior to the AGM

NOTE:

All proxy forms must be lodged at least half an hour prior to the official commencement time of the meeting with the Chairman who may reject any proxy if it is not in the appropriate form.

Minutes of the 88th South Australian Bridge Association Inc. AGM Held on Saturday January 16th 2021 at 11.30 am at the club rooms, Young Street, Unley.

Meeting opened at 11.30am

Present: Adel Abdelhamid (President), Heather Motteram (Secretary), 50 members and 17 proxies

1. Apologies: Helen and Peter Rolland, Angela Norris, Angela Grimaldi, Jim and Wendy Smith, Bryan and Janet Jenkins, John Sharpe, John Smith
2. The President welcomed all members and outlined the meeting procedure to be adopted
3. The minutes of the previous AGM were adopted. Moved Linda Alexander, seconded Jane Caddy that the minutes be adopted. Carried unanimously
4. The President presented his report. In it he thanked the club members, the staff and members of the Management Committee for their effort and cooperation in dealing with the constraints faced in the club this year.

Moved Bryan Lynch, seconded Helen Kite that the report be received. Carried unanimously

5. The Treasurer presented his report. Moved Linda Alexander, seconded Jane Caddy that the report be received. Carried unanimously

Questions arising

- Stated value of club rooms. It has been agreed with the auditor for it to be at council value in next year's report
- Discussion on what is a fair amount of cash for a not for profit business to have in reserve

6. The President advised that the honoraria of free membership for the Secretary and Treasurer will continue
7. Election of Officers

Being no other nominations Treasurer Hadyn Hanna and Secretary Heather Motteram were elected

A ballot was held for the committee positions. Jim May was the Returning Officer, assisted by Gary Deaton and Andrew Eddie. Colin Twelftree and Jim Burke were appointed for 2 years and Bob Thiele for one. The President thanked Brian Lynch for his past contribution to the management committee

8. Linda Alexander agreed to continue as Patron Emeritus
9. David Lusk moved and Gary Deaton seconded that Barbara Marrett be reappointed as Youth Patron. Accepted
10. Auditors DFK Gray Perry were re-appointed
11. Sheila Bird presented the Tournament Committee report

12. Presentations

- Silver Grand awards were previously presented to Mark Doecke and David Parrott
- Marc Deaton. Certificate for achieving Congress level of director
- SA Community Award for 'Improvement and Initiative' at Unley premises

13. Any other business

Suggestions on several topics were offered from the floor and the President assured all would be considered at committee level

- That the good management of Covid health measures continue
- Parking continues to be an issue
- Playing sessions. The current survey is yet to be evaluated
- New members can feel intimidated. Jeff Travis, as a member of the Bridge Education and Development(BED) committee is looking at the transition of newer players into the club.

Meeting closed at 12.35pm.

The 89th AGM will be held on Sunday December 4th 2021

SABA Presidents Report 2021 (On behalf of the SABA Management Committee)

I have pleasure in presenting this report on behalf of the Management Committee.

I have summarized the club performance and relative information under separate headings in order to make it easier to read.

Financial performance: Considering the COVID restrictions and demands, the Club has enjoyed a better year compared to last year.

The club achieved a net profit of approximately \$43,000. We have achieved such profit due to the support of the government which provided us with \$176,000 approximately.

Considering that future support from any government is unlikely and the uncertainty regarding members attendance numbers, the Management Committee (MC) implemented several initiatives to improve the club operational profit through increasing income and reducing cost. The MC ended the prepayment system promotion and suspended awarding voucher, concierge services and lectures services.

The Club currently enjoys a healthy cash position of \$176,000 approximately at end of 20/21 year which is higher than that of 19/20 (\$143,00 approximately).

A detailed financial report will be provided by the Club Treasurer

Membership: The club membership numbers as at 30 September 21 were slightly less than that of the previous year. This year we had 1109 members as compared to last year membership of 1134 members. The player numbers at 30 September 2021 were 11,890 tables which are higher than the same period last year of 9,840 tables.

Members' safety

The club members requested the Management Committee, at last year's AGM, to take all necessary actions to offer as much protection as possible to the members from COVID exposure including adhering to SA Health regulations and advice.

The committee and the staff have implemented these requirements using considerable energy and funds. During the year 20/21, the club spent approximately \$19,000 on cleaning and sanitising. This includes the cost of staff paid time to sanitise all surfaces, sanitising material and the cost of the pre morning sessions cleaners.

The MC is committed to maintain our vigilant effort to provide a club environment as safe as possible.

The restriction of access to our venues to only fully vaccinated players is a continuation of our effort to protect our members. When taking this decision, the MC considered that:

- The national bridge body (ABF) has decided that their licenced events will be attended only by full vaccinated members.
- The State Body (SABF) has equally decided that only fully vaccinated players can attend at any state level events.
- Many of SA bridge clubs have implemented a similar restriction and some of them commenced the implementation of this restriction from the 23rd of November

Venue improvements

The club spent approximately \$46,000 on capital expenses to improve the Unley venue. The improvements included:

- Installation of new exhaust system and provision of storage in main hall,
- Provision of a new area for board dealing and expanding of the annex
- Installing tinted glass in the northern windows
- Installing a new coffee machine
- Rebuilding the west wall and installing new trophy/museum cabinets
- Installing new emergency lights
- Plumbing the water coolers
- Procuring a set of new chairs and tables
- Procuring bar fridge and service bar

The club social life

Providing bar services to the members has proven to be a very successful initiative. The bar will not operate at a loss due to the volunteering workforce but its major benefit is the much-improved social life of our members.

Organising pleasant Sundays was also a successful initiative that our members enjoyed.

Bridge Education

The club Bridge Education program run very successfully this year. Eight near full classes were organised. Eight "Walk and Talk" sessions delivered and were very popular.

Approximately 200 students attended the beginners' classes.

The Tutors continued to deliver a very valuable service to our novice players. Morning lectures are now delivered by a volunteer tutor.

Club venues

Campbelltown venue was closed midyear due to increased operational cost. An additional session was organised at Walkerville venue to accommodate Campbelltown players.

Mt Barker Venue viability is currently being assessed by the MC.

Management Committee

The MC agreed to advertise for the Club Manager position in March 2022 to seek the best possible candidate.

Marc Deaton has kindly accepted to be the Acting Club Manager for a period of six months from 8 November 2021. He will be given the chance to apply, if he wishes, for the contracted position.

The effort to develop the club operational procedures is continuing.

Volunteers: The MC is endeavouring to increase the members social interaction by asking them to volunteer in groups to undertake some nontaxing club tasks.

A successful fundraising task is currently being undertaken by Heather Motteram and Merilyn Paris. At the time of preparing this report, they have already raised more than \$1,200 by making masks and selling them to the club members.

The volunteers serving at the bar is another example of a successful group that is doing a great job in improving the social life of the members.

Sue Lusk's management of the club website is greatly appreciated.

John Payne volunteered to be responsible for the website and the e-news letters. This is a great help to the club during the Club Manager transition time.

Jim Burke and Colin Twelftree have volunteered to prepare the food for the pleasant Sundays which have proved to be successful in improving the social life of our members.

Ray Dohnt volunteers his time to ensure that Walkerville players have enjoyable sessions.

Pam Morgan-King volunteers to deliver the morning lectures.

Merilyn Paris and Helen Sallemi volunteer in setting up the club rooms several times a week.

Thank you

I wish to thank all those who make this club the best club in the land!

All the members for their cooperation and attendance at the club.

The MC for their effort to serve the members as best as they could.

Jeff Travis and Justin Williams for running a successful teaching program.


Pam Morgan-King and Therese DeMarco for the care and dedication they exhibit towards our novice members

Marc Deaton for undertaking the club manager responsibilities.

Club directors David Anderson, Helen Sallemi, Therese DeMarco, Ingrid Cooke, David Lusk, Sue Lusk, The boards dealers Walter K and Anne Davey.

We all look for a safe and successful new Bridge Year.

Adel Abdelhamid
President
SA Bridge Assoc.


1/12/2021

SABA Treasurer's Report

The 2021/21 year was unusual and demanding due to Covid. Financial support from both the Federal and State Governments were critical in us finishing with a surplus of \$43k. Our income for 2020/21 was \$637k compared to the budgeted income of \$643k. We received \$176k from the Federal and State Governments combined. Most was Jobkeeper - \$107k.

Expenses were \$597K (excluding gov support) compared to budgeted expenses of \$623k. In attached table the results for 2020/21 are compared to the budget for 2020/21. You will notice wages were \$349k compared to budgeted \$289k. The increase in wage cost is partly due to Jobkeeper payments which go direct to employees. This means at some times during the year employees were paid more than they would have been paid without Jobkeeper. The increase in wages was also partly due to extra employee hours due to extra cleaning for Covid.

As noted in President's report we have spent money on Club improvements. These improvements reduce our cash in the bank Our cash reserves at the end of the year were still a very healthy \$176K

Setting the budget for 2021/22 lead to a lot of discussion by the Committee. It is very hard to forecast what effect Covid will have this year – both in potential Club closures and also on reduced playing numbers as people adapt their lifestyles to having Covid in the State on an on-going basis.

We have budgeted for a loss of \$26k (see table). We expect income to be \$570k or \$75k less than last year. The recent increase in table fees will be critical in achieving this level of income. Expenses are budgeted at \$597k which is the same as last year. Wages will still be inflated due to extra cleaning for Covid and there was a 2% pay increase at end of 2020/21. The budget includes capacity to finish the improvements to the Club building.

The Club has good reserves, so we will be able to handle whatever the outcome. We would still expect to have about \$150k in the bank at end of 2021/22. Hopefully 2022/23 will be a normal year.

I hope the Club will support the proposed budget for 2021/22.

Hadyn Hanna -December 2021



SA BRIDGE ASSOCIATION INC
Profit and Loss for the year ended 30/09/2020 and Forward Budget

Actual 2019-20		Actual 2020-21	Budget 2020-21	Budget 2021-22
\$	Income	\$	\$	\$
243,014	Table Fees	305,403	383,500	372,800
48,607	Classes & Supervised Play	70,403	67,200	87,600
55,573	Gross Subscriptions	43,781	50,650	49,000
55,039	All Other Income	41,716	84,250	61,195
402,233	TOTAL INCOME	461,303	585,600	570,595
	Expenses			
408,156	Wages and related on-costs	359,427	260,000	326,580
53,148	Non-wage teaching & bridge related costs	54,478	72,000	67,204
25,517	Utility Costs	28,706	31,000	32,200
41,180	Maintenance, Repairs, Depreciation	48,952	47,000	54,600
8,801	Computer & Software costs	10,002	8,000	10,200
34,775	Outsourcing Costs	38,290	57,000	52,000
27,199	General Operating Costs	32,694	30,000	18,000
20,808	Miscellaneous / All Other Costs	21,402	58,794	35,900
(223,000)	Gov rebates inc. Jobkeeper etc	(176,138)		
396,584	TOTAL EXPENSES	417,813	563,794	596,684
5,649	Net Surplus/(Deficit)	43,490	21,806	26,089

SA BRIDGE ASSOCIATION INC
BALANCE SHEET AS AT 30/09/2020

Sep-20		Sep-21
\$		\$
440,790	Members' Equity Previous Year	446,439
5,649	Members' Surplus Current Year	43,490
446,439	Total Members' Funds	489,929
	Assets	
143,272	Cash on Hand and at Bank	175,977
33,000	Jobkeeper Accrual	0
2,500	Stock on hand	2500
240,562	Land and Buildings (Written Down Value)	252,650
109,974	Equipment & Fixtures (Written Down Value)	143,164
529,308	Total Assets	574,291
	Liabilities	
11,142	Trade Creditors	12,704
29,969	Wages Provisions	29,884
41,758	Unused Pre-Paid Fees	41,774
82,869	Total Liabilities	84,362
446,439	Total Net Asset	489,929

Signed:



(Hadyn Hanna, Treasurer) 30th November 2021

AUDITORS'REORT:

The auditor's report may be viewed at the clubrooms, on the Committee noticeboard.

**THE SOUTH AUSTRALIAN BRIDGE
ASSOCIATION INC. NOTES TO THE FINANCIAL
STATEMENTS
FOR THE YEAR ENDED AT 30 SEPTEMBER 2020**

Note 1-Summary of Significant Accounting Policies:

The principal accounting policies adopted in the preparation of the financial statements are set out below.

Basis of Preparation:

The financial statements are special purpose financial statements prepared in order to satisfy the financial reporting requirements of the Associations Incorporations Act (SA) 1985 and for use by the members of the association. The members have determined that the Association is not a reporting entity.

The financial statements have been prepared under the historical cost convention and do not take into account changing monetary values. The going concern basis have been adopted.

The following significant accounting policies, which are consistent with the previous period unless stated otherwise, have been adopted in the preparation of the financial statements.

Cash:

Cash comprises of cash on hand and demand deposits.

Property, Plant and Equipment:

Property, plant, and equipment are carried at cost less where applicable any accumulated depreciation or amortization.

Wages Provisions:

Wages provisions comprises of annual leave and long service leave employee provisions.

Revenue recognition:

Revenue is recognized to the extent that it is probable that economic benefits will flow to the entity and the revenue can be reliably measured. Revenue is measured at the fair value of the consideration received, taking into account contractually defined terms of payment.

Rendering of services:

Revenue from the rendering of a service is recognized upon the delivery of the service to the customers. Revenue is recognized net of the amount of goods and services tax (GST).

Other revenue:

Other revenue is recognized when it is received or when the right to receive payment is established.

South Australian Bridge Association Incorporations Act Compliance

In accordance with Section 35(5) of the Associations Incorporations Act 1985, the committee of the South Australian Bridge Association Inc hereby state that during the financial year ended 30/09/2021 –

- a) (i) no officer of the Association;
 - (ii) no firm in which an officer is a member, and no body-corporate in which the officer has a financial interest,
- has received, or become entitled to receive, a benefit as a result of a contract between the officer, firm, or body-corporate and the Association.
- b) No officer of the Association has received directly or indirectly from the Association any payment or other benefit of pecuniary value.

This report is made in accordance with a resolution of the committee and signed by two members of the committee.

Committee Member Abdelkhalil

Committee Member H.M. Mottaram

Dated this 24th Day of November 2021

The South Australian Bridge Association Inc

The committee of the association declares that:

1 The accounts present fairly the results of the operations of the association for the financial year ending 30th September 2021 and the state of affairs of the association for the year ended on that date.

2 In the committees' opinion there are reasonable grounds to believe that the association will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the Committee members.

Committee Member Abdelkhalil

Committee Member H.M. Mottaram

Dated this 24th Day of November 2021